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### Academic Degrees

Ph.D. Instituto Universitario de Lisboa, Portugal, Human Resources Management and Organizational Behavior, 2013.

### Articles in Journals

Neumeyer, X., Correia Santos, S., Caetano, A., & Kalbfleisch, P. (2018). Entrepreneurship ecosystems and women entrepreneurs: A social capital and network approach. *Small Business Economics*., doi: doi.org/10.1007/s11187-018-9996-5.

Santos, S. C., & Cardon, M. (2018). What's love got to do with it? How team entrepreneurial passion influences performance in new venture teams. *Entrepreneurship Theory and Practice*., doi: <https://doi.org/10.1177/1042258718812185>.

Neumeyer, X., Santos, S. C., & Morris, M. H. (2018). Who is left out: Exploring social boundaries in entrepreneurial ecosystems. *Journal of Technology Transfer*., doi: doi.org/10.1007/s10961-018-9694-0.

Neumeyer, X., & Correia Santos, S. (2018). Sustainable business models, venture typologies, and entrepreneurial ecosystems: A social network perspective. *Journal of Cleaner Production*, 172 (20), 4565-4579, doi: doi.org/10.1016/j.jclepro.2017.08.216.

Santos, S. C., Neumeyer, X., & Morris, M. (2018). Entrepreneurship education in a poverty context: An empowerment perspective. *Journal of Small Business Management*., doi: <https://doi.org/10.1111/jsbm.12485>.

Riviezzo, A., Santos, S. C., Liñán, F., Napolitano, M., & Fusco, F. (2018). European universities seeking entrepreneurial paths: The moderating effect of contextual variables on the entrepreneurial orientation-performance relationship. *Technological Forecasting and Social Change*., doi: <https://doi.org/10.1016/j.techfore.2018.10.011>.

Costa, S. F., Santos, S. C., Wash, D., & Caetano, A. (2017). Recognizing opportunities across campus: The effects of cognitive training and entrepreneurial passion on the business opportunity prototype. *Journal of Small Business Management*, 56 (1), 51-75, doi: 10.1111/jsbm.12348.

Spagnoli, P., Santos, S. C., & Caetano, A. (2017). Adaptation of the Attitude Toward Enterprise Test in the Italian high school and university contexts. *Journal of Developmental Entrepreneurship*, 22 (1) ., doi: <https://doi.org/10.1142/S1084946717500054>.

Santos, S. C., Caetano, A., Spagnoli, P., Costa, S. F., & Neumeyer, X. (2017). Predictors of entrepreneurial activity before and during the European crisis. *International Entrepreneurship and Management Journal*, 13 (4), 1263-1288, doi: doi:10.1007/s11365-017-0453-8.

Spagnoli, P., Santos, S. C., & Caetano, A. (2016). A contribution toward the adaptation and validation of the entrepreneurial self-efficacy scale in Italy and Portugal. *Journal of Career Assessment*, 25 (4), 670-687, doi: doi.org/10.1177/1069072716664302.

Costa, S. F., Caetano, A., & Santos, S. (2016). Entrepreneurship as career option: Do temporary workers have the competencies, intentions and willingness to become entrepreneurs? *Journal of Entrepreneurship*, 25 (2), 1-26, doi: doi.org/10.1177/0971355716650363.

Costa, S. F., Ehrenhard, M., Caetano, A., & Santos, S. C. (2016). The role of different opportunities in the activation and use of the business opportunity prototype. *Creativity and Innovation Management*, 25 (1), 58-72, doi: DOI: 10.1111/caim.12160.

Santos, S. C., Caetano, A., Baron, R., & Curral, L. (2015). Prototype models of opportunity recognition and the decision to launch a new venture: Identifying the basic dimensions. *International Journal of Entrepreneurial Behavior and Research*, 21 (4), 510-538, doi: doi.org/10.1108/IJEBr-04-2014-0058.

Santos, S. C., & Caetano, A. (2014). Entrepreneur selection methodology for entrepreneurship promotion programmes. *Journal of Entrepreneurship*, 23 (2), 201-230, doi: doi.org/10.1177/0971355714535306.

Santos, S. C., Caetano, A., & Curral, L. (2013). Psychosocial aspects of entrepreneurial potential. *Journal of Small Business and Entrepreneurship*, 26 (6), 661-685, doi: doi.org/10.1080/08276331.2014.892313.

Spagnoli, P., Caetano, A., & Santos, S. C. (2011). Satisfaction with job aspects: do patterns change over time? *Journal of Business Research*, 65 (5), 609-616, doi: doi.org/10.1016/j.jbusres.2011.02.048.

Santos, S. C., Curral, L., & Caetano, A. (2010). Cognitive maps in early entrepreneurship stages: From motivation to implementation. *International Journal of Entrepreneurship and Innovation*, 11 (1), 29-44, doi: doi.org/10.5367/000000010790772403.

### Articles in Proceedings

Morris, M. H., Santos, S. C., & Neumeier, X. (2018). Entrepreneurship as a solution to poverty in developed economies. *Academy of Management Proceedings*.

Santos, S. C., & Morris, M. (2016). Team entrepreneurial alertness: Initial testing of an emergent model. *Academy of Management Proceedings*.

Costa, S. F., Wash, D., Caetano, A., & Santos, S. C. (2015). The effect of cognitive training and entrepreneurial passion on the business opportunity prototype. *Academy of Management Proceedings*.

### Books, Monographs, Compilations, Manuals

Morris, M., Santos, S. C., & Neumeier, X. (2018). *Poverty and entrepreneurship in developed countries* Edward Elgar.

Santos, S. C., Caetano, A., Mitchell, C., Landström, H., & Fayolle, A. (Ed.). (2017). *The emergence of entrepreneurial behavior: Intention, education and orientation* Edward Elgar.

### Chapters, Cases, Readings, Supplements

Santos, S. C., & Caetano, A. (2019). Perspectives in multilevel research in entrepreneurship. In Press, *Research Handbook of Entrepreneurial Behavior, Practice and Process*.

Østergaard, A., Santos, S. C., & Costa, S. F. (2018). Psychological Perspective on Entrepreneurship. *The Palgrave Handbook of Multidisciplinary Perspectives on Entrepreneurship*. Palgrave.

Morris, M., Santos, S. C., Pryor, C., & Neumeier, X. (2018). The nature of entrepreneurial exit. *The SAGE Handbook for Entrepreneurship and Small Business*. Sage Publications.

Caetano, A., & Santos, S. C. (2017). The gap between research and professional practice in work and organizational psychology: Tensions, beliefs, and options. *Organizational Psychology and Evidence-Based Management*. Springer.

Neumeier, X., Santos, S. C., & Poncela-Casasnovas, J. (2017). Assessing the relational embeddedness of women entrepreneurs in entrepreneurial ecosystems: A social network perspective. *Entrepreneurial ecosystems and growth of women's entrepreneurship: A comparative analysis*. Edward Elgar.

Santos, S. C., Mitchell, C., Landström, H., Fayolle, A., & Caetano, A. (2017). Contributions on entrepreneurial behaviour research. *The Emergence of Entrepreneurial Behaviour: Intention, Education and Orientation*. Edward Elgar.

Santos, S. C., Caetano, A., Costa, S. F., & Neumeier, X. (2017). Entrepreneurial potential among individual with different entrepreneurial experience. *The Emergence of Entrepreneurial Behaviour: Intention, Education and Orientation*. Edward Elgar.

Costa, S. F., Caetano, A., Frederiks, A., & Santos, S. C. (2017). Connecting the literature dots: A literature review on prototypes in entrepreneurship research. *The Emergence of Entrepreneurial Behaviour: Intention, Education and Orientation* Edward Elgar.

Santos, S. C., Costa, S. F., Neumeyer, X., & Caetano, A. (2016). Bridging entrepreneurial cognition research and entrepreneurship education: What and how *Annals of Entrepreneurship Education and Pedagogy – 2016*. Edward Elgar.

Santos, S. C., Caetano, A., & Costa, S. F. (2015). Socio-psychological characteristics of entrepreneurial teams: Profiling the entrepreneurial potential. *Developing, Shaping and Growing Entrepreneurship*. Edward Elgar.

## Conference Presentations

Neumeyer, X. & Santos, S. C. (2018-2019). *The impact of gender diversity on the performance of technology-based entrepreneurial teams*. USASBE Annual Conference, Tampa, Florida.

Neumeyer, X. & Santos, S. C. (2018-2019). *The challenge of interdisciplinary student teams: Creating a portfolio of team entrepreneurial competencies*. USASBE Annual Conference, Tampa, Florida.

Morris, M. H., Santos, S. C., & Neumeyer, X. (2018-2019). *Entrepreneurship as a solution to poverty in developed economies*. Academy of Management (AOM) Annual Meeting, Chicago, Illinois.

Neumeyer, X., Santos, S. C., & Morris, M. (2018-2019). *Poverty entrepreneurs and technology*. IEEE Technology and Engineering Management Society, Chicago, Illinois.

Santos, S. C. & Neumeyer, X. (2018-2019). *Team based entrepreneurship education*. USASBE Annual Conference, Los Angeles, California.

Santos, S. C., Morris, M., & Neumeyer, X. (2018-2019). *Working with the poor as a way to teach entrepreneurship: An empowerment-based program*. USASBE Annual Conference, Los Angeles, California.

Cardon, M. S. & Santos, S. C. (2017-2018). *Empirical exploration of the nature and influence of team entrepreneurial passion (TEP)*. Babson College Entrepreneurship Research Conference, Norman, Oklahoma.

Costa, S. F., Santos, S. C., Silva, A. J., Lopes, R. R., & Caetano, A. (2017-2018). *The interplay between affective states on opportunity recognition and exploitation: A non-linear approach*. ESU Annual Conference, Leuphan, Germany.

Neumeyer, X. & Santos, S. C. (2017-2018). *The social organization of entrepreneurial ecosystems*. IEEE Technology and Engineering Management Society, San Jose, California.

Neumeyer, X. & Santos, S. C. (2017-2018). *Developing gender-inclusive entrepreneurial ecosystems: A social network perspective*. Academy of Management (AOM) Annual Meeting, Atlanta, Georgia.

Riviezso, A., Linan, F., Napolitano, M., Santos, S. C., & Fusco, F. (2017-2018). *Entrepreneurial orientation of European University departments: An investigation in Italy, Spain, UK and Portugal*. ESU Annual Conference, Leuphan, Germany.

Santos, S. C. & Morris, M. H. (2017-2018). *Resource-based theory and types of entrepreneurial firms*. Academy of Management (AOM) Annual Meeting, Atlanta, Georgia.

Santos, S. C., Caetano, A., Spagnoli, P., Costa, S. F., & Neumeyer, X. (2017-2018). *Individual and cultural predictors of early-stage entrepreneurial activity before and after the economic crisis: A comparative analysis between Southern and Nordic European Regions*. USASBE Annual Conference, Philadelphia, Pennsylvania.

Costa, S. F., Wash, D., Caetano, A., & Santos, S. C. (2016-2017). *Recognizing opportunities across campus: The effect of cognitive training and entrepreneurial passion on the business opportunity prototype*. USASBE Annual Conference, San Diego, California.

Santos, S. C., Morris, M., Caetano, A., & Costa, S. F. (2016-2017). *Team entrepreneurial potential: Construct definition and multilevel interactions*. USASBE Annual Conference, San Diego, California.

Santos, S. C. & Morris, M. (2016-2017). *Team entrepreneurial alertness: Initial testing of an emergent model*. Academy of Management (AOM) Annual Meeting, Anaheim, California.

Costa, S. F., Frederiks, A., & Santos, S. C. (2015-2016). *Is there a prototype for social entrepreneurship opportunities? A theoretical overview and suggestions for future research*. 12th Social Entrepreneurship Conference, New York, New York.

Costa, S. F., Wash, D., Caetano, A., & Santos, S. C. (2015-2016). *The effect of cognitive training and entrepreneurial passion on the business opportunity prototype*. Academy of Management (AOM) Annual Meeting, Vancouver, Canada.

Costa, S. F., Dej, D., Santos, S. C., & Caetano, A. (2014-2015). *Entrepreneurial cognition across cultures: The underlying structure for opportunity identification*. Academy of Management (AOM) Annual Meeting, Philadelphia, Pennsylvania.

Santos, S. C. & Caetano, A. (2010-2011). *Psychosocial processes of entrepreneurship: the theoretical gap between personnel selection and entrepreneurship*. Brown International Advanced Research Institute: Technology Management and Entrepreneurship, Providence, Rhode Island.

Santos, S. C., Caetano, A., Curral, L., & Spagnoli, P. (2010-2011). *How to assess the entrepreneurial potential*. International Council for Small Business World Conference, Cincinnati, Ohio.

## **Professional Service**

### **Presentation**

2018-2019: USASBE Local Rowan – 2nd Mastermind Summit (Regional).

### **Reviewer: Ad Hoc Reviewer for a Journal**

2018-2019: Small Business Economics (International).

2018-2019: Journal of Business Venturing (International).

2017-2018 – 2018-2019: Journal of Small Business Management (International).

2016-2017 – 2018-2019: International Journal of Entrepreneurial Behaviour & Research (International).

2016-2017 – 2017-2018: International Journal of Small Business (International).

### **Reviewer: Conference Paper**

2016-2017 – 2018-2019: USASBE Annual Conference (International).

2014-2015 – 2018-2019: Academy of Management (AOM) Annual Meeting (International).

2017-2018: RENT Conference (International).

2015-2016: Babson College Entrepreneurship Research Conference (International).

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